



Power Learning Event

Brought to you by

Theresa Barnabei & Len Elder

“Taught by the Best of the Best in the Industry”

- Exciting • Engaging •
- Inspiring • Cutting Edge •
- Practical • Useful Tips •

All 24 CE Credits • Pick & Choose or Take Them All

“Get it! Use it! Become more successful because of it!”

Stress Free In “This Market”

*“You two are dynamic!
We are lucky to have
you in our backyard!”*

- Hot Contracts Issues In Short Sales and REO Transactions
- Short Sales & REO Disclosures
- Negotiating Short Sales

FORECLOSURES

2 New
Classes

*“My business has blasted once I
started Course Creators classes!”*

*“You two teach?
I’ll be there!”*

Best Agent Practices Panel

- Being Professional
- Being An Agent

2 New
Classes



Solving Title Issues

Diversity In Your Hood

**Diversity
In Your
Hood**

SPDS Secrets



To Disclose or Not to Disclose

September 20, 21, 22, 2010

Rincon Market Meeting Room - 2513 E. 6th St.

*(Enter on westside of
Market on Tucson Blvd.)*

Power Learning Event

September 20, 21, and 22, 2010

Rincon Market Meeting Room • 2513 E. 6th St.

(Entrance Westside of Market on Tucson Blvd.)

Stress Free In “This Market”

Monday, September 20, 2010:

- ☐ **1pm-4pm** ➔ **Best Agent Practices-Being Professional – Commissioner Standards (*P)**
Panel of experts with over 90 years of real estate experience talk about what it takes to be the best you can be.
- ☐ **5pm-8pm** **Hot Contract Issues In Short Sales & REO Transactions – Contract Law**
Real world case studies garnered from today’s real estate agents will show you how to deal with the current issues in short sales and REO transactions.

Tuesday, September 21, 2010:

- ☐ **9:30am-12:30pm** **Diversity In Your Hood – Fair Housing**
Straight talk about what you need to know about diversity in our Southern Arizona ‘hood’. Who are we and what do we need to know about us in this local market?
- ☐ **1:30pm-4:30pm** ➔ **Disclosures In Short Sales & REO – Disclosure (*P)**
Get the links, blogposts, checklists and forms that you need to handle distressed properties stress free!
- ☐ **5pm-8pm** **Solving Title Issues - Real Estate Legal Issues**
A practical approach in eliminating stress when dealing with today’s title issues.

Wednesday, September 22, 2010:

- ☐ **9am-12pm** ➔ **Being An Agent – Best Agent Practices– Agency Law (*P)**
Explore with a panel of industry experts how to explain agency and uphold fiduciary duties in today’s market.
- ☐ **1pm-4pm** ➔ **Negotiating Short Sales –Contract Law (*P)**
Learn the skills and techniques top agents use to negotiate distressed property transactions to better serve their clients and protect their commissions.
- ☐ **5pm-8pm** **To Disclose Or Not To Disclose, That Is Not A Question - Disclosure**
Stop stressing over disclosure issues. Disclosure made easy using the right tools, the right way!

All classes \$25.00 ea.

SPONSORED BY:



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NOVA HOME LOANS

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Easier to fax in your reservation? Check the box(es) above and fax to Course Creators at 520-290-6229

Join us for the entire event or pick & choose!

Name: _____

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We will contact you for payment information. *Thank You!*



CO-SPONSORS



➔=New Course Creators Class
(*P) = Pending ADRE Approval