



Committed to Education That Fosters Success



“There are many good instructors in the real estate world (and some not so good), but none better than Len and Theresa. I have always enjoyed the courses they have given, and now that they have teamed up, they are simply the best. Their combined real estate experience and knowledge is simply incredible, and they are both outstanding instructors!! They do not simply find new ways to create old material; they are also on the cutting edge of what we need to thrive in today’s environment. Their Social Media courses are outstanding. They have done their homework and obviously enjoy what they are teaching. Thank you and keep up the good work.”

***David Hopper, REALTOR®
Tierra Antigua Realty, Tucson, AZ***

Our Business Philosophy & Mission

It’s simple: To make certain that our clients and students:

- ***Get It!***
- ***Use It!***
- ***Become More Successful Because Of It!***

As national speakers, trainers and keynote presenters, everything we do in terms of professional and personal development education is rooted in those principles. We apply everything we have learned in over 20,000 hours of live presentations to fulfill that mission statement. Among our clients are the National Association of Realtors®, The Arizona Department of Real Estate, The Oklahoma Real Estate Commission, Simon Company, Fidelity National Title, Keller Williams International, Allen-Tate Realty, Beverly-Hanks Realty, the South Dakota Real Estate Commission and the National Real Estate Educators Association.



Theresa Barnabei
Inspirational Educator
Course Creators, LLC



“Over the years I have hired many national speakers that are names anyone in the real estate industry would recognize. Having just recently held two Course Creators InstaTekkie events, I can unequivocally recommend Theresa Barnabei as an instructor as well as the content of this program. It is the most current and relevant training I could have provided to my agents to help them compete in today’s ever changing real estate industry. It is with pleasure that I recommend her to you.”

Sharon Montague
Education & Training Director, Beverly-Hanks, Asheville, North Carolina

Having 30 years in the business world, the last 16 devoted to real estate, Theresa brings a wealth of knowledge, experience and practical advice to every presentation. She mastered real estate investing, REALTOR® sales and then management of a 150 agent office with Long Realty of Home Services, by applying the success techniques learned from her career at United Parcel Service. She willingly shares her business and real estate savvy in every course she creates and presents.

She is recognized as one of the most inspirational speakers in her field, focused on causing students to take action to make a difference in their own lives. Theresa’s passion for real estate has caused her to be a presenter on behalf of the research and marketing department of NAR at two national conferences, for the Real Estate Educators Association, and for associations and brokers throughout the country.

Len Elder, J.D., B.A., DREI
Course Creators, LLC



“Len Elder is a powerful, passionate and persuasive speaker, and his ability to ignite any audience into action is remarkable. He did his homework and was well versed on what the rules were in Oklahoma. The presentation was diverse and encompassed many techniques to hold the audience’s interest but most of all he connected with the audience on an emotional level. The participants were very impressed and the feedback was extremely positive overall. I personally would recommend him to anyone wanting a brilliant and inspiring presentation.”

Patricia Wheeler, Director of Education and Licensing
Oklahoma Real Estate Commission

Course Creators believes that educational classes and events should leave students excited, energized, inspired and knowledgeable. Len Elder, B.A, J.D., DREI, has been recognized as a top national speaker. His presentations, course creations and teaching combine his background in intercollegiate debate, law, the mortgage industry and the real estate profession. The National Association of Real Estate Educators (REEA) has recognized Len as a Distinguished Real Estate Instructor (DREI).

Len has been published as the author of law journal articles, cover stories for the National Real Estate Educators’ Association Journal and his books entitled, **“UnRandom Thoughts”** and **“A Treasonous Season”** are published on Amazon.com.